

Your TBB Playbook

From first visit to first wake — what to bring, what to expect, and everything we handled so you didn't have to.

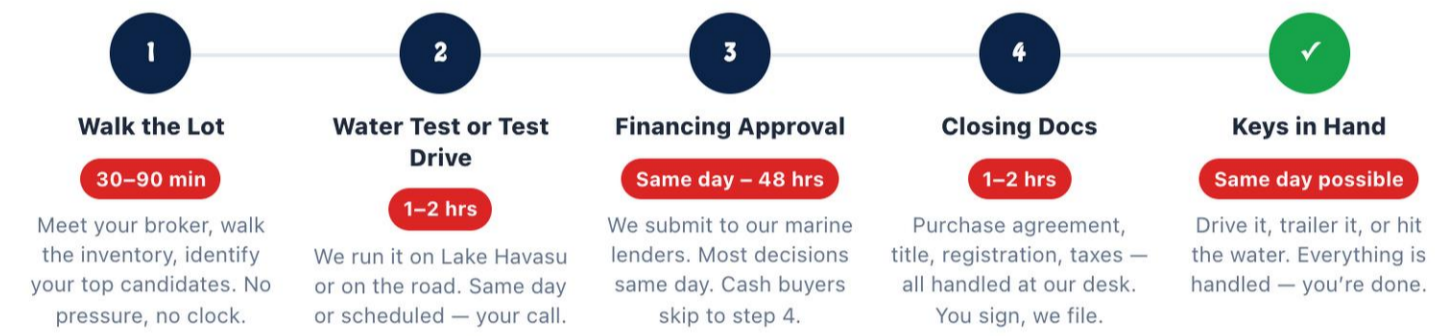
4,000+
FAMILIES SERVED
SINCE 1986

PREPARED FOR	VEHICLE PURCHASED	STOCK #
		DATE

BEFORE YOU COME IN
What to Bring

- | ✓ ALWAYS BRING | 🏠 IF YOU'RE FINANCING |
|--|---|
| <ul style="list-style-type: none"> ✓ Valid driver's license
All buyers & co-buyers — government-issued ID required ✓ Trade-in title
If trading something in — clean title, no active liens preferred ✓ Down payment method
Cash, certified check, or wire transfer info ✓ Comfortable clothes & sunscreen
Water tests happen on Lake Havasu — you'll be on the water | <ul style="list-style-type: none"> ✓ Last 2 pay stubs
Or most recent 2 years tax returns if self-employed ✓ Proof of residency
Utility bill or bank statement — current address ✓ Proof of insurance
Required before financing is funded — marine or recreational ✓ Pre-approval letter (optional)
If you have one — we'll compare it against our lenders |

WHAT TO EXPECT
From First Visit to First Wake



PHASE 1 — BEFORE YOU DROVE IT HOME
Pre-Sale Inspection & Prep

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| <ul style="list-style-type: none"> ✓ Mechanical inspection completed
Systems, engine, structural — documented before sale ✓ Full detail — interior & exterior
Cleaned, prepped, and ready for the family ✓ Hull / VIN verified
HIN or VIN confirmed and recorded on file | <ul style="list-style-type: none"> ✓ Water test performed
Ran it on the water before you signed anything ✓ All service items disclosed
Known issues identified — nothing hidden ✓ Photos matched the unit
What you saw online is what you walked up to |
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PHASE 2 — AT THE CLOSING TABLE
Paperwork, Title & Funding

- | | |
|---|--|
| <ul style="list-style-type: none"> ✓ Purchase agreement executed
All terms documented, signed, and on file ✓ AZ registration filed
Arizona DMV handled — you don't have to go ✓ Financing arranged & funded
Marine / RV lender — terms locked before you signed | <ul style="list-style-type: none"> ✓ Title transferred to you
Clean title — filed and processed ✓ All taxes & fees collected
No surprise bills after you leave the lot ✓ Warranty registered
New units — manufacturer warranty active from day one |
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PHASE 3 — ARIZONA REQUIREMENTS
On-Water Compliance

- | | |
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| <ul style="list-style-type: none"> ✓ Boating Safety Certificate
Required for AZ operators born after Jan 1, 1996 — arranged ✓ Invasive species inspection
AZ waterway compliance confirmed | <ul style="list-style-type: none"> ✓ Arizona Game & Fish compliance
Registration with AZ Game & Fish where required ✓ License decal issued
Legal on the water from day one |
|--|--|

You Bought from a 40-Year Havasu Institution.
Every family who's driven off our lot did it the same way you did — with everything handled and nothing left to figure out. The team who sold you this toy is still here if anything comes up.

4,000+
DEALS CLOSED
SINCE 1986

✓ **After the Sale — We're Still Here**
Question six months from now? Something came up on the water? Call the same number you called before the sale. We live here. We answer. That's the 40-year promise.

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